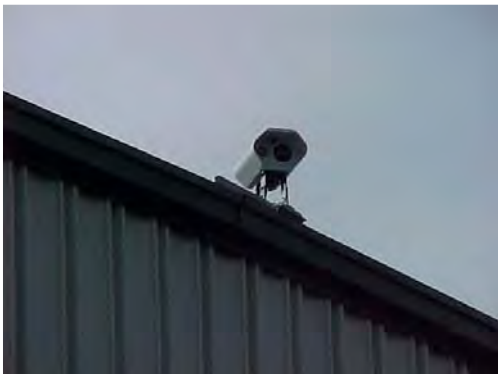


Applicators Sales & Service, Inc. – Portland, ME

Paradigm Window Solutions (a division of Applicators Sales & Service), a manufacturer of windows and doors, had outgrown its facility and needed to increase its manufacturing space. AEI FASTLINKS was contracted to design and install a reliable, 100Base-Tx (100Mbps, full duplex) wireless link between their main facility and a new site on the opposite side of Riverside Rd. The implementation of the wireless link was an easy choice, since it provided significantly more bandwidth than a T1 leased line and showed an ROI of approximately 1 year.



The Wireless WAN Pros!



FYI – Founded in 1958, Applicators Sales & Service began selling basic materials, including the most popular sidings, along with bird seed and coal (left over from the business the two original owners took over).